



Building on a long tradition of excellence in community banking, Truist has grown to become one of the nation's largest financial holding companies. Truist Bank offers a wide range of financial services including retail and commercial banking, investments, insurance, wealth management, asset management, mortgage, corporate banking, capital markets and specialized lending. Our corporation's mission is to help our clients achieve economic success and financial security.

Truist Marine & RV, headquartered in Greensboro, NC, has more than 100 years of combined lending experience to help your clients finance retail new and used RV and Marine products. We offer prime financing and competitive dealer incentives, nationwide.

## New Dealer Information Request

Thank you for your interest in Truist Marine & RV.

Below are the items we will need to get your application in for review.

If in business with same ownership for five (5) years and greater:

- Completed Truist Dealer Application (with Federal Tax ID Number) – Attached
- Copy of Current Dealer License
- Completed W-9 – Attached
- Copy of 1125E with SSN & Income blacked out, *or* K1 with SSN & Income blacked out, *or* Operating Agreement if LLC
- Voided Check for ACH payment
- Multi-Location Dealer form (if needed) – if more than ten (10) locations please contact your Dealer Relationship Manager (DRM)

If in business less than five (5) years **OR** new ownership less than five (5) years:

- All of the above
- Copy prior 2 years (FYE) Financial Statements for Dealership with Balance and Income
- Personal Financial Statement of all Owners/Member-Managers/Partners

If in business less than one (1) year **OR** new ownership less than one (1) year:

- All of the above
- Two years personal returns of all Owners/Member-Managers/Partners
- History of MRV industry experience of Owners, F&I, General Manager, & Sales Manager
- Floor plan source and committed amount
- Current Bank lending sources
- Guaranty of the owners (included in Agreement package if approved)

### Email Documents to:

**Brian Dalton**  
Vice President

Cell: 919.697.5394

[Brian.Dalton@Truist.com](mailto:Brian.Dalton@Truist.com)

**DRM for DC, MD, NC,  
SC, VA, AR, IA, KS, LA,  
MO, MS, ND, NE, SD**

**Jim Luiso**

Asst. Vice President

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**DRM for AL, GA, FL**

**Frank Morgan**

Vice President

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**DRM for IN, WV, TN,  
KY, OH, PA, NJ, CT, DE,  
IL, MA, ME, MI, MN,  
NH, NY, RI, VT, WI**

**Ed Sikes**

Vice President

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**DRM for TX, OK, AK,  
AZ, CA, CO, HI, ID,  
MT, NM, OR, UT, WA,  
WY**

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